

# Small Company Growth Portfolio

## Objective

Seeks to invest in smaller market capitalization companies that have the potential for greater growth compared to the stock market and the overall economy.

## About the Portfolio<sup>1</sup>

Palisade Capital Management, L.L.C. focuses on companies which, it believes, are high-quality and show the potential for fundamentally strong growth.

Palisade Capital Management, L.L.C. considers many factors, including a company's management, proprietary products and services, cash flow, growth and earnings, cyclical sensitivity and institutional recognition. In addition, the Portfolio Adviser analyzes each potential investment from a business owner's point of view, seeking to identify long-term growth trends prior to the time when the market identifies the growth patterns.

The Portfolio is diversified among many different industries, and no one stock investment may exceed 5% of the total value of the Portfolio.

## Top Account Holdings as of 3/31/12

UBS RMA Money Fund	SS&C Technologies Holdings, Inc.
ZOLL Medical Corporation	Coherent, Inc.
Acacia Research Corporation	Triumph Group, Inc.
TIBCO Software Inc.	Sourcefire, Inc.
U.S. Silica Holdings Incorporated	Coinstar, Inc.

## Special Considerations

Investors in the Portfolio should be able to withstand short-term fluctuations in the equity markets in return for potentially higher returns over the long term. The value of the Portfolio changes every day and can be affected by changes in interest rates, general market conditions and other political, social and economic developments, as well as specific matters relating to the companies in whose securities the Portfolio invests. The risks associated with investments in mid- and small-cap companies include less experienced management, limited product lines and financial resources, shorter operating histories, less publicly available information, reduced liquidity and increased share price volatility. It is important to note that an investment in the Portfolio is only one component of a balanced investment plan.

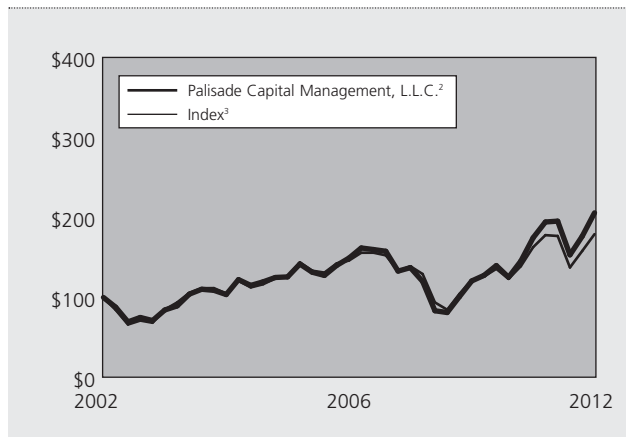
## Portfolio Adviser

Palisade Capital Management, L.L.C.  
Fort Lee, NJ  
Established: 1995

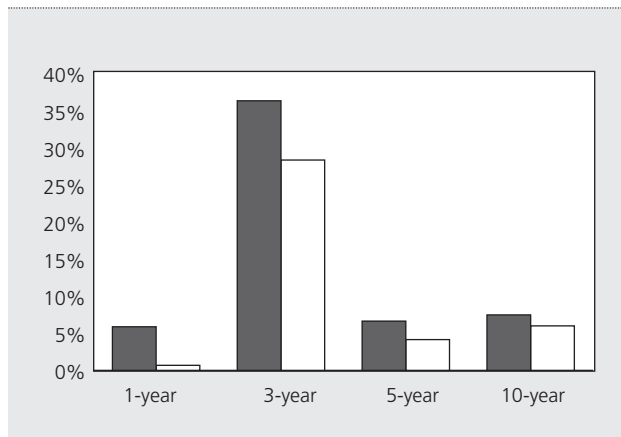
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Palisade Capital Management, L.L.C.<sup>2</sup>

## Growth of \$100 Invested 4/1/02 through 3/31/12 (Net of Trust and Investment Management Fees)



## Compounded Average Annual Returns (Net of Trust and Investment Management Fees) As of 3/31/12



Year	Returns	
	Gross	Net of Trust and Investment Management Fees
2002	-24.50%	-25.56%
2003	40.51%	38.88%
2004	18.85%	17.41%
2005	4.01%	2.75%
2006	12.83%	11.47%
2007	13.90%	12.60%
2008	-46.50%	-47.14%
2009	54.72%	53.03%
2010	38.36%	36.82%
2011	2.26%	1.11%
1st Qtr 2012	16.87%	16.56%

	1-year	3-year	5-year	10-year
■ Palisade Capital Management LLC. (Net of Trust and Investment Management Fees)	5.88%	36.35%	6.64%	7.48%
□ Index <sup>3</sup>	0.68%	28.36%	4.15%	6.00%
Palisade Capital Management L.L.C. (Gross - Not Shown In Chart Above)	7.08%	37.87%	7.86%	8.76%

**Past performance is no guarantee of future results. Current performance may be lower or higher than the figures shown. For additional information, please contact Wilmington Trust Fiduciary Services Company. For the most recent year-to-date performance numbers go to: [www.wtris.com](http://www.wtris.com).**

## Footnotes

1. The permissible investments for this Portfolio are set forth in the Portfolio Disclosure Document (PDD) under the Wilmington Trust Fiduciary Services Company Collective Investment Trust for Employee Benefit Plans. The PDD and the Declaration of Trust for the Wilmington Trust Fiduciary Services Company Collective Investment Trust govern the management of the Portfolio and should be read in conjunction with this Profile. For additional information, contact your Financial Advisor.

The units of the Portfolio are not deposits or obligations of Wilmington Trust Fiduciary Services Company or any bank. The value of the Portfolio is not guaranteed by the FDIC or by any other Governmental agency. The units are subject to investment risk, including possible loss of principal invested.

2. All returns shown are time-weighted and include the reinvestment of income. The performance history shown is the actual performance of the Wilmington Trust Fiduciary Services Company Small Company Growth Portfolio. For the period until February 1, 2009, the Portfolio was advised by substantially the same investment team now at Palisade Capital Management, L.L.C., while they were employed by AG Asset Management LLC, and prior thereto at Credit Suisse Asset Management and its predecessor, Warburg Pincus. The current Palisade Capital Management, L.L.C. team was not involved in advising the Portfolio for the period from March 8 to April 28, 2004. Gross returns reflect performance without the deduction of Wilmington Trust Fiduciary Services Company fees for investment management and trust services.

Net returns shown reflect the quarterly deduction from gross returns of fees paid to Wilmington Trust Fiduciary Services Company on equity and balanced Portfolios by all Wilmington Trust Fiduciary Services Company clients during the applicable period. Fees charged to any particular account may vary, and an account may have paid more or less than the amount used to reduce the gross returns, therefore, this representation of performance is not intended to reflect the actual performance an account would experience. The deduction of fees and the compounding effect of such deductions over time will reduce an account's performance on a cumulative basis as will timing and other individual account factors. An account that paid the highest fee payable for this Portfolio would have experienced a return of 34.15% for 3 years, 4.89% for 5 years, and 5.77% for 10 years. Please contact your employer for information about the Wilmington Trust Fiduciary Services Company fees charged to your plan's account.

3. The Russell 2000 Growth Index is the benchmark against which the Portfolio's performance is measured. The Russell 2000 Growth Index measures the performance of those Russell 2000 companies with higher price-to-book ratios and higher forecasted growth rates. The Russell 2000 Index is composed of the 2,000 smallest companies in the Russell 3000 Index. Data for the Russell 2000 Growth Index is provided by Zephyr Associates.